

Referral Agreement

This agreement is between **Rodigan Labs Ltd.**, doing business as Fleetr, and you. You introduce a brokerage. If that introduction leads to a signed customer contract, we pay you a referral reward.

15% of net revenue from the first year of that contract. One introduction. One signed contract. One year of rewards.

1. Who you are

YOUR NAME

EMAIL

PHONE

CITY AND PROVINCE

COMPANY, IF ANY

2. What counts as a referral

A referral is a personal introduction to someone you know at a brokerage, after you have checked that they want to speak with us. A name or a contact list on its own is not a referral.

If we are already talking with that brokerage about Fleetr, we will tell you. That introduction is not eligible.

You do not have to sell Fleetr. Please do not quote a price or make a promise for us. We decide whether to offer a customer contract.

3. How the reward is calculated

You receive **15%** of net revenue from the first 12 months of the customer contract.

Net revenue is money we actually collect under that contract, minus sales taxes, refunds, credits, and costs we pass on to the customer. Our own operating costs are not deducted.

For example, \$10,000 of eligible first-year net revenue pays a **\$1,500** reward.

The 12 months start on the date the last of Fleetr and the customer signs, and end the day before the anniversary. A later start date, a free period, a renewal, or an upgrade does not restart or extend that year. Revenue from later years is not included. An advance payment that covers a later year does not make that year eligible.

4. When we pay

We pay within 45 days after each calendar quarter, based on eligible first-year revenue collected in that quarter. If a first-year payment arrives later, we pay the reward within 45 days after the quarter in which we receive it.

If two people introduce the same brokerage, we pay the person whose introduction we confirmed first.

The reward is income to you. If you are registered for GST/HST, tell us and invoice us for the tax. If you are not, we pay the 15% with nothing added. We do not withhold tax unless the law requires it.

NAME ON THE PAYMENT

E-TRANSFER EMAIL

MAILING ADDRESS, IF YOU WOULD RATHER RECEIVE A CHEQUE

5. This introduction

Fill this in now, or send it when you make the introduction. An email to jordan@fleetr.ca is enough to name the brokerage later.

BROKERAGE

CONTACT NAME

CONTACT EMAIL

HOW YOU KNOW THEM

6. If something changes

- Either of us can end this agreement by email. An introduction we have already confirmed stays eligible on these terms.
- We can decline an introduction, or a customer, at any time.
- If we refund the customer, the reward goes down by the same proportion. You repay any amount we already paid on the refunded money.
- Keep private anything we share with you about a customer or about Fleetr that is not already public.

7. Everything else

Email is enough for notices. Send ours to jordan@fleetr.ca. This is the whole agreement about referrals. The laws of British Columbia govern it, and the courts of British Columbia hear any dispute.

Signing

Type your name in the signature field. That is your agreement to these terms.

You

SIGNATURE

DATE

Fleetr, Rodigan Labs Ltd.

SIGNATURE

DATE

NAME AND TITLE